

### 2003 GE Financial Nursing Home Cost of Care Survey

Commissioned by GE Financial Long Term Care Division and performed by Evans Research Associates of San Francisco

#### The Need

Today in America, there are 35 million people of retirement age -65 and over - and more than 76 million baby boomers heading toward retirement<sup>1</sup>

Many have family members – spouses, siblings, or parents – who have needed long term care, either in their own home, an assisted care facility, or in a nursing home. These people know how expensive long term care can be.

Others, who may not have personal experience involving long term care needs, nonetheless understand the possibility that they or a loved one will need such care at some point in the future.

In fact, it is estimated that 42 percent of those who reach 70 will need some form of long term care during the remainder of their lives<sup>2</sup>.

Because facts are vital to informed decision-making and proper planning, we commissioned this second annual survey of nursing home costs.

Although long term care in 2003 is delivered in a variety of settings, nursing homes have historically been the most intensive – and most expensive – setting in which to receive such care.

Prudent planning for long term care needs should include evaluation of the costliest potential scenario. That planning should include ascertaining the cost of care in the area one currently lives or plans to live, and considering that the average stay in a nursing home is 2.5 years<sup>3</sup>.

These factors will provide a clear picture of the potential expense of long term care needs. Thus armed, the prudent person can evaluate how best to meet the needs that may arise in the years ahead.

Buck Stinson, President, GE Financial Long Term Care Division

It is our hope that baby boomers and those who are already enjoying their retirement will use the figures contained in this report to help them plan appropriately for their potential long term care needs.

<sup>&</sup>lt;sup>1</sup> SOURCE: U.S. Census Bureau, Profile of General Demographic Characteristics: 2000

<sup>&</sup>lt;sup>2</sup> According to a study by the Agency for Health Care Policy and Research, PR Newswire, 6/19/01

<sup>&</sup>lt;sup>3</sup> As of 1999, the last time such figures were compiled, per The National Nursing Home Survey: 1999 Summary, Vital and Health Statistics Series 13, Page 39, Department of Health & Human Services, Published 6/02

# Executive Summary

In 2001, GE Financial identified the need for a statistically strong benchmark of the cost of nursing home care in the United States.

To provide such a benchmark, we selected the San Francisco-based firm Evans Research Associates to survey more than 2,400 skilled and intermediate-care facilities throughout the United States. The first survey, conducted in December 2001, revealed the average cost of a year in a nursing home nationwide to be \$54,900.

In May 2003, we repeated the survey. This time, Evans Research Associates polled 2,218 skilled and intermediate-care facilities and determined that the average annual cost had risen to \$57,700.

The survey tallied 74 separate regions. Of those, Alaska had the highest average annual cost, at \$166,700 per year, while Louisiana had the lowest average annual cost, at \$35,900 per year.

#### **SUMMARY OF FINDINGS**

Average Annual Cost: \$57,700 Nursing Homes Surveyed: 2,218

Highest average annual cost: Alaska @ \$166,700 per year Lowest average annual cost: Louisiana @ \$35,900 per year

Margin for error:  $\pm 1.9\%$ 

### Methodology

Evans Research Associates of San Francisco surveyed 2,218 skilled and intermediate care nursing homes in all 50 states and the District of Columbia during May 2003.

Researchers conducted telephone interviews among a sample of nursing homes across 74 regions created within the 50 states based on zip codes, counties and/or DMAs.

Researchers polled a minimum of 10 percent of the licensed nursing homes in each of 74 individual areas surveyed. In many cases, the sample size was significantly larger.

The number of interviews conducted in each region ranged from five of the 48 licensed nursing homes in Vermont to 239 of the 1,089 licensed facilities in California. In Alaska, they polled 13 of 15 licensed facilities.

This extensive sampling resulted in the survey's low overall margin for error of plus or minus 1.9 percent.

The survey evaluated the cost of assistance in a private room in a skilled or intermediate care nursing facility with the activities of daily living for a person suffering from a debilitation such as Parkinson's disease. It did not include costs for therapy, rehabilitation, or medications.

Regions were formed to create more accurate estimates in areas where there were large variations in costs. For example, Maricopa County (metropolitan Phoenix) was separated from the rest of Arizona because care was markedly more expensive than the costs across the rest of the state.

Using this method yielded more meaningful figures than providing a single average figure for every state.

## Nursing Home Costs by Area As complied by Evans Research Associates

STATE OR REGION	Minimum Dail	ly Cost	Maximum Daily	Cost	Average Daily Cost	Average Annual Cost
ALABAMA	\$	111.84	\$	147.00	\$ 127.45	\$46,600
ALASKA	\$	250.00	\$	720.00	\$ 456.66	166,700
ARIZONA	\$	91.94	\$	250.50		See NOTE
- Maricopa County						
(Phoenix)	\$	120.00		250.50	\$ 170.44	62,300
- The Rest of Arizona	\$	91.94		195.00	\$ 146.90	53,700
ARKANSAS	\$	93.00		140.00	\$ 107.51	39,300
CALIFORNIA	\$	80.59		290.00		See NOTE
* Southern California *	\$	90.00		290.00		
- Los Angeles County	\$	105.00		225.00	\$ 143.61	52,500
- Orange County	\$	90.00		230.26	\$ 157.33	57,500
- San Diego County	\$	124.00	\$	290.00	\$ 172.10	62,900
- The Rest of Southern California	\$	121.00	\$	243.00	\$ 159.50	58,300
* Northern California *	\$	80.59		275.00	ψ 100.00	30,300
- SF/Oakland/SJ DMA	\$	85.53		275.00	\$ 183.57	67,100
- The Rest of No. Ca.	\$	80.59		275.00	\$ 165.50	60,500
* Central California *	\$	120.00		176.68	\$ 147.03	53,700
COLORADO	\$	105.00		215.00	\$ 143.57	52,500
CONNECTICUT	\$	171.41		340.00	\$ 266.71	97,400
DELAWARE	\$	85.00	,	205.00	\$ 161.90	59,100
DIST. OF COLUMBIA	\$	132.57	· · · · · · · · · · · · · · · · · · ·	330.00	\$ 226.60	82,800
FLORIDA	\$	108.55		240.00	Ψ 220.00	See NOTE
- Tampa DMA	\$	133.00		200.00	\$ 163.45	59,700
- Miami DMA	\$	143.09		240.00	\$ 174.09	63,600
- Orlando DMA	\$	140.00		204.00	\$ 171.35	62,600
- W Palm Beach DMA	\$	108.55		227.00	\$ 172.36	63,000
- The Rest of FL	\$	118.00		216.00	\$ 151.69	55,400
GEORGIA	\$	80.00		160.00	\$ 118.33	43,200
HAWAII	\$	161.00		350.00	\$ 232.01	84,700
IDAHO	\$	117.00		179.00	\$ 147.90	54,000
ILLINOIS	\$	82.00		272.00	*	See NOTE
- Chicago DMA	\$	100.00		269.00	\$ 167.39	61,100
- The Rest of Illinois	\$	82.00		272.00	\$ 128.77	47,100
INDIANA	\$	93.00		263.00	\$ 149.75	54,700
IOWA	\$	91.00		169.00	,	See NOTE
- Des Moines DMA	\$	92.00		154.00	\$ 116.76	42,700
- The Rest of Iowa	\$	91.00		169.00	\$ 114.38	
KANSAS	\$	81.00		171.68	\$ 112.39	41,100
KENTUCKY	\$	100.00		190.00	,	See NOTE
- Louisville DMA	\$	109.50		184.00	\$ 153.74	56,200
- The Rest of Kentucky	\$	100.00	•	190.00	\$ 134.11	49,000
LOUISIANA	\$	76.99		177.54	\$ 98.33	
MAINE	\$	150.00		233.00	\$ 199.40	
MARYLAND	\$	111.00		265.00	\$ 175.91	64,300

**NOTE:** Because figures are provided for individual areas, no statewide average is included.

© 2003 GE Financial Assurance Holdings, Inc.

## Nursing Home Costs by Area, cont'd. As complied by Evans Research Associates

STATE OR REGION	Minimum Daily Cost	Maximum Daily Cost	Average Daily Cost	Average Annual Cost
MASSACHUSETTS	\$ 155.00	\$ 320.00	<del>,</del>	See NOTE
- Boston DMA	\$ 175.00	\$ 320.00	\$ 245.75	89,800
- The Rest of MA	\$ 155.00	\$ 265.00	\$ 219.49	80,200
MICHIGAN	\$ 125.00	\$ 267.00	\$ 169.63	62,000
MINNESOTA	\$ 111.33	\$ 239.10	\$ 155.11	56,700
MISSISSIPPI	\$ 86.00	\$ 145.00	\$ 119.74	43,800
MISSOURI	\$ 88.00	\$ 189.00	\$ 115.24	42,100
MONTANA	\$ 103.00	\$ 156.00	\$ 127.05	46,400
NEBRASKA	\$ 105.00	\$ 192.00	\$ 135.26	49,400
NEVADA	\$ 125.00	\$ 215.00	\$ 150.95	55,100
NEW HAMPSHIRE	\$ 113.49	\$ 255.00	\$ 198.62	72,500
NEW JERSEY	\$ 145.00	\$ 295.00	\$ 219.37	80,100
NEW MEXICO	\$ 95.00	\$ 227.50	\$ 145.54	53,200
NEW YORK	\$ 130.00	\$ 450.00		See NOTE
- New York DMA	\$ 155.00	\$ 450.00	\$ 288.80	105,500
- The Rest of NY	\$ 130.00	\$ 281.00	\$ 215.49	78,700
NORTH CAROLINA	\$ 97.00	\$ 190.00	\$ 137.75	50,300
NORTH DAKOTA	\$ 124.00	\$ 279.53	\$ 195.07	71,300
OHIO	\$ 100.00	\$ 212.00		See NOTE
- Columbus DMA	\$ 120.00	\$ 197.00	\$ 157.46	57,500
- Cleveland DMA	\$ 110.00	\$ 195.00	\$ 152.20	55,600
- The Rest of Ohio	\$ 100.00	\$ 212.00	\$ 151.51	55,400
OKLAHOMA	\$ 69.00	\$ 188.00	\$ 111.36	40,700
OREGON	\$ 120.00	\$ 194.25	\$ 143.99	52,600
PENNSYLVANIA	\$ 92.00	\$ 285.00		See NOTE
- Philadelphia DMA	\$ 153.00	\$ 285.00	\$ 198.27	72,400
- Harrisburg DMA	\$ 126.00	\$ 218.00	\$ 178.29	65,100
- The Rest of PA	\$ 92.00	\$ 218.22	\$ 168.21	61,400
RHODE ISLAND	\$ 155.00	\$ 244.00	\$ 189.60	69,300
SOUTH CAROLINA	\$ 72.37	\$ 175.00	\$ 128.06	46,800
SOUTH DAKOTA	\$ 103.00	\$ 151.32	\$ 118.90	43,400
TENNESSEE	\$ 95.00	\$ 173.00	\$ 125.41	45,800
TEXAS	\$ 70.00	\$ 205.00		See NOTE
- Dallas DMA	\$ 71.00	\$ 197.00	\$ 125.87	46,000
- Houston DMA	\$ 100.00	\$ 195.00	\$ 133.15	48,600
- San Antonio DMA	\$ 80.00	\$ 175.00	\$ 115.46	42,200
- The Rest of TX	\$ 70.00	\$ 205.00	\$ 111.85	40,900
UTAH	\$ 98.00	\$ 175.00	\$ 131.16	47,900
VERMONT	\$ 175.00	\$ 200.00	\$ 186.80	68,200
VIRGINIA	\$ 80.00	\$ 199.00	\$ 137.53	50,200
WASHINGTON	\$ 123.00	\$ 238.00	\$ 171.59	62,700
WEST VIRGINIA	\$ 108.00	\$ 177.00	\$ 139.32	50,900
WISCONSIN	\$ 70.00	\$ 222.00	\$ 153.88	56,200
WYOMING	\$ 117.00	\$ 165.00	\$ 140.57	51,400
TOTAL	\$ 69.00	\$ 720.00	\$ 157.87	57,700

**NOTE:** Because figures are provided for individual areas, no statewide average is included.

 $\ensuremath{\texttt{©}}$  2003 GE Financial Assurance Holdings, Inc.

For more information or additional copies, contact:

Carl Dombek, Public Relations Manager GE Financial 6620 West Broad Street, 3<sup>rd</sup> Floor Richmond, VA 23230 804-484-3973 Carl.Dombek@ge.com

© 2003 GE Financial Assurance Holdings, Inc.

