

OLIVER SCHMID

VALUE PRESENTATION



(678) 357-9881 - oschmid14@yahoo.com

Presentation Objectives



Oliver is a very knowledgeable and results orientated manager. He was successful at implementing SAP in 2 facilities seamlessly, which ensured there was no disruption to Customer delivery.

*Mark Haley, CEO, Karcher /
American Kleaner*

- My top career goals
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My top career goals



Oliver is hard working, innovative, thinks out of the box and takes ownership of the results rather than "just get the job done".

Stefan Walliser, VP and CFO, Alfred Karcher Inc. and American Kleaner Mfg. Co.

- Looking for senior IT Director or Project Manager position.
- Seeking a corporate culture of integrity and honesty.
- Enjoying an environment where I can make a difference to organizational effectiveness
- In search of an organization that respects and rewards hard work.

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Career Summary



Oliver is an excellent IT supervisor, because he realizes that management succeeds via the efforts of his staff. He is able to delegate responsibility and then trust his people to perform. He empowers his staff to make critical decisions without second-guessing them. He shares his goals with his staff, is an effective listener, and shows his appreciation for the efforts of others.

*Karen Hart, Network
Administrator, Alfred
Karcher, Inc.*

- **I am an innovative, results oriented business professional with 17+ years of progressive career advancement, driven by creating success for my employers, clients and partners. As experienced IT Leader and Project Manager I have proven my ability to drive achievements through excellent communication, process innovation and a business value approach to technology consulting.**
- **Talented at mastering new technologies, industries and corporate environments I have demonstrated success in various different industries. With extensive experience in a global corporate environment and off-shore outsourcing, I effectively communicate across cultural and geographical boundaries. I am a highly energetic and motivated individual with the ability to balance many responsibilities under pressure while being driven to succeed with a focus on corporate value and ethical business practices. Having spent extensive time in front of corporate executives, I am poised and confident with the demonstrated ability to influence business leaders, technology teams and line of business management both individually and in large presentation environments.**

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Pertinent experience



Oliver performs as a total business partner and brings his wide ranging set of skills, knowledge and expertise to all areas of business where improvement and greater efficiency can be attained. While he is an expert in IT matters, he takes a holistic view which makes him exceptionally valuable to the organization. One of the examples of his ability was demonstrated by his leadership in the outsourcing of the Customer Care function. Oliver not only performed the research and developed the business case to include the economics, but identified the appropriate partner, and then planned and implemented the IT support structure necessary to make the program a success.

Joseph Louis Jones III, President, Alfred Karcher, Inc

- **Successful 17+ year career as IT Leader and Project Manager for an international corporation.**
- **Over 25 successfully lead IT and non-IT international projects, within the North and South America, Philippines and Germany, including 3 successful SAP Roll-Outs.**
- **Extensive experience in a broad array of technologies**
- **Superlative management skills of staff up to 20 personnel and budget responsibility up to \$2.5 Million.**
- **Demonstrated experience in strategic information technology planning, execution, and policy development**
- **Defining SLA and KPI standards.**

Sampling of accomplishments



I would like to recommend Oliver Schmid as an associate I worked with while merging with Karcher North America. Oliver always went out of his way to help us with our SAP implementation even when there was no possible benefit to him or his company. He was extremely professional and a big help to us as a sister company representative. I am truly grateful for having worked with him and enjoyed his experience and knowledge of SAP

*Lonnie Knotts, Director of IS,
C-Tech Industries*

- **NOVAIDEA S.A. Argentina:** Consultation and Project Management for designing and developing SAP add-on module to calculate government royalties (tax) for oil extraction and oil refinery.
- **ATOS-ORIGIN/SYMRISE Germany:** Analyze a previously aborted SAP Rollout for Argentina. Oversee and manage the gap analysis.
- Coordinating the consultants' efforts. Gathering the findings and presenting the result to Management and Steeringboard.
- **KARCHER USA:** Ensuring ITIL Best Practice.
- Key role in designing and setup of a corporate global network infrastructure, resulting in reduction of IT investments by 60% and reducing IT Operating costs by more than 50%
- Successfully implemented VoIP in North America.
- Managed successfully, within time and budget, 3 complete life cycle SAP roll-outs in North America.
- Successfully managed off-shore outsourcing of customer service call center as well as various Logistics and Distribution Outsourcing Projects to 3PL Providers.
- Data Center setup / Data Center move / Data Center Consolidation.
- Setup LAN/WAN infrastructure and moved existing ERP Solution from a mainframe environment to a Client/Server Architecture
- Deployed by German HQ to setup IT infrastructure and ERP Solution at newly acquired manufacturing facility in USA.

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Next steps



I've worked with Oliver over the past year as our two companies partnered on an EDI/Supply Chain integration project. He communicated a clear vision for his IT department. Oliver was well versed in his company's supply chain and business processes. He involved other key resources within the organization to ensure that everyone's needs were met. Our implementation staff commented that Oliver's knowledge and responsiveness were pivotal in a quick and seamless migration. Oliver would be a great leader of any IT organization.

*Scott Feinstein, Account Executive,
SPS Commerce*

I suggest the following activities to continue our conversation:

- Review my LinkedIn profile and recommendations at <http://www.linkedin.com/in/oliverschmid>
- Review my resume at <http://resumeos.wordpress.com>
- Schedule a phone or face-to-face interview – Tel.: 678-357-9881

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