Resume Addendum: Recommendations

>> Please visit http://www.linkedin.com/in/oliverschmid to view the original/latest recommendations. <<

"Mr. Schmid had a valuable impact on the success of the project, not only due to his overall business process knowledge and common sense approach, but also through his SAP Process skills and knowhow. Mr. Schmid has been able to present creative ideas and communicate its benefits. He has been respected and well liked by the people at NOVAIDEA and his participation allowed for a successful project completion that was on time and on budget." *February* 11, 2009

Top qualities: Great Results, Expert, High Integrity

Amalia Bañuelos

hired Oliver as a IT Consultant in 2007

"Oliver performs as a total business partner and brings his wide ranging set of skills, knowledge and expertise to all areas of business where improvement and greater efficiency can be attained. While he is an expert in IT matters, he takes a holistic view, which makes him exceptionally valuable to the organization. His leadership in the outsourcing of the Customer Care function demonstrated one of the examples of his ability. Oliver not only performed the research and developed the business case to include the economics, but also identified the appropriate partner, and then planned and implemented the IT support structure necessary to make the program a success.

I would welcome the opportunity to work with Oliver again in the future." *January* 22, 2009

Joseph Jones, President, Alfred Karcher, Inc.

managed Oliver indirectly at Karcher Residential Solutions, Inc

"I would like to recommend Oliver Schmid as an associate I worked with while merging with Karcher North America. Oliver always went out of his way to help us with our SAP implementation even when there was no possible benefit to him or his company. He was extremely professional and a big help to us as a sister company representative. I am truly grateful for having worked with him and enjoyed his experience and knowledge of SAP." *January 20, 2009*

Lonnie Knotts, Director of IS, C-Tech Industries

worked with Oliver at Karcher Residential Solutions, Inc

"Oliver and I worked together to implement a number of IT initiatives at Karcher while I was responsible for providing the resources for project implementation, Oliver successfully managed the projects for Karcher. We were able to deliver a number of key projects on time and on budget because of his drive, determination and business acumen...." December 16, 2008

John Kalusa, Director, Client Relations, Analysts International

was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

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"I had the pleasure to work with Oliver Schmid for three and half years and I can tell that Oliver is a very innovative type of person and is always trying to find ways to help his co-workers. I would describe him as a team player and very hard work person, which dedicates his time to the company that he works for to achieve its success. I have no doubt that Oliver Schmid will fit perfectly to any organization and with his knowledge in the IT area he can help any organization to succeed." September 9, 2008

Sergio De Oliveira, Logistics Mgr, Alfred Karcher, Inc. worked with Oliver at Karcher Residential Solutions, Inc.

"Oliver is a very knowledgeable and results orientated manager. He was successful at implementing SAP in 2 facilities seamlessly which ensured there was no disruption to Customer delivery." September 8, 2008

Mark Haley, ceo, Karcher American Kleaner managed Oliver at Karcher Residential Solutions, Inc

"Karcher Residential Solutions engaged Analysts International on several networking projects. In his position, Oliver provided invaluable direction, vision, and technical support required to ensure successful completion of those projects. As the lead engineer for Analysts International on those projects, Oliver and I worked closely together and he was a pleasure to work with." *June 16*, 2008 Michael Bowyer, Senior Network Engineer, Analysts International was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

"I have worked with Oliver for over 17 years at Alfred Karcher. I am pleased to recommend him as a highly skilled and dedicated employee. I have always been impressed with his skills and willingness to assist and resolve any hardware or systems issues presented to the outside sales force. Oliver will be a great asset to any company with his many years of broad experience." *April 3, 2008* Bill Allen, *Vice President, Alfred Karcher, Inc.* worked with Oliver at Karcher Residential Solutions, Inc

"Oliver is a true team player, always there to help out and make any task as easy as possible." March

<u>Maria Swierzbinska</u>, *Operations Manager, Consumer Product Services* was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

"I've worked with Oliver over the past year as our two companies partnered on an EDI/Supply Chain integration project. He communicated a clear vision for his IT department. Oliver was well versed in his company's supply chain and business processes. He involved other key resources within the organization to ensure that everyone's needs were met. Our implementation staff commented that Oliver's knowledge and responsiveness were pivotal in a quick and seamless migration. Oliver would be a great leader of any IT organization." *March 13, 2008*

<u>Scott Feinstein</u>, *Account Executive*, *SPS Commerce* was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

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"I've worked with Oliver Schmid for over five years at Karcher. During this time I have found Oliver to be one of the most focused, energetic and knowledgeable IT professionals I have had the pleasure to know. He is always proactive in his comittment to excel in his field of responsibilities and be involved with all aspects of the business." *March* 13, 2008

<u>David Goodman</u>, *Credit Manager*, *Alfred Karcher*, *Inc.* worked directly with Oliver at Karcher Residential Solutions, Inc.

"I have worked with Oliver Schmid for over 3 years. I have always found him to be very helpful and patient. He has always been willing to help me and train me on any new procedure. He treats you as an equal. He is consistent and has been a pleasure to work with. Regards, Brenda H. Miller Executive Admin/ Office Manager" *March* 10, 2008

<u>Brenda Miller</u>, *Executive Admin/Office Manager*, *Karcher Residential Solutions (USA)* worked directly with Oliver at Karcher Residential Solutions, Inc

"Over the past 5 years, I have had the pleasure of working with Oliver to handle the telecommunications systems for his company. I've always found Oliver to be very personable and easy to get along with. From a vendor/client perspective I always knew that when Oliver called for assistance he had already tried the basic common sense stuff and had a real issue that needed attention. In addition, Oliver had a sound technical background and understood the more complex concepts related to multi-site VoIP." *March* 7, 2008

Matt Bryan, Technical Consultant, KME Systems Inc

was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

"Oliver is one of the brightest and most capable IT Directors that I have worked with." March 7, 2008

John Carter, President, Radical Support

was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

"I have had the pleasure of working with Oliver as a client for the past several years. Throughout the relationship, he has consistently provided clear directives that reflect thorough planning and extensive knowledge of Karcher's systems." *March* 7, 2008

Ralph Davis, MIS Director, CCT Marketing, LLC

was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

"I worked with Oliver as an outsourced EDI consultant employed by Seeburger, Inc.. I found Oliver to be well versed in Karcher's IT business practices. Oliver is extremely organized and works to find the most efficient and cost effective IT business solutions." *March* 7, 2008

Sandra Greer, EDI Specialist, Perot Systems Corporation

was a consultant or contractor to Oliver at Karcher Residential Solutions, Inc

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"Oliver was working for another group in the company, before I hired him to work for me to manage the outsourcing of his staff and then manage the outsource managers from various IT fields. This was a drastic change in concept but was necessary to lean out the IT support while we tripled the sales for the company at the same time we were installing SAP. Most people at this level in the company do not deal with drastic changes well but Oliver soon became the lead person in the transition. As the Senior VP and CFO, it was critical that for the company and my career that I have someone trustworthy and competent to take charge of this transition. Before my departure, I recommended the promotion to Director of IT, which was carried out. Feel free to contact me for any additional information." *October 9, 2007*

Top qualities: Great Results, High Integrity, Creative

Aurelian Bukatko hired Oliver as a Manager, Information Systems at Alfred Karcher Inc. in 2003

"Oliver is hard working, innovative, thinks out of the box and takes ownership of the results rather than "just get the job done"." August 2, 2007

<u>Stefan Walliser</u>, VP and CFO, Alfred Karcher Inc. and American Kleaner Mfg. Co. managed Oliver at Alfred Karcher, Inc

"Oliver is an excellent IT supervisor because he realizes that management succeeds via the efforts of his staff. He is able to delegate responsibility and then trust his people to perform. He empowers his staff to make critical decisions without second-guessing them. He shares his goals with his staff, is an effective listener, and shows his appreciation for the efforts of others." August 1, 2007 Karen Hart, Network Administrator, Alfred Karcher, Inc. reported to Oliver at Alfred Karcher, Inc

"I have worked with Oliver for several years in regards to his communication needs. He is extremely adept at working with new technology and willing to do what it takes to make a project successful. His attention to detail and professionalism makes him an ideal customer of ours. I do not hesitate to recommend him to anyone." *January* 9, 2007

Mark Essayian, President, KME Systems Inc

was a consultant or contractor to Oliver at Alfred Karcher, Inc