

NIHA MERCHANT MARINE SERVICES



INTRODUCTION

NIHA Merchant Marine Services (NMMS) is the well known merchant marine services provider in the region because of providing high standard quality services with reasonable prices. The salient feature of the company is to provide all services to the reliable ship-owners under one roof which is called One Window System. We are the bridge between Ship-owners, Management companies, Classification societies and Flag Administrations to provide those services as according to their requirements, standard and quality.

FLAG OF CONVENIENCE (FOC)

We hereby would like to introduce also the term "Flag of Convenience" to our reliable ship-owners to understand the concept that why they use them and which are convenient for them. A flag of convenience ship is one that flies the flag of a country other than the country of ownership (National Flag). Basic reasons for choosing the FOC are as:



- ✿ Registration fees are cheap and competitive.
- ✿ Less but essential paper working.
- ✿ Annual taxes are low and some flag there is no annual taxes on first year of registration.
- ✿ There are no hidden fees to be asked later, many of them also don't require legal fees for Lawyer but some flags requires as essential.
- ✿ The benefits to set up offshore International Business Companies (IBC) to save the taxes.

- ✿ The registration process is simple, fast and efficient because of private sector business holding. Mostly the ship is registered within 24 hours if all submitted documents are in order and verified from the respected authorities.
- ✿ The greatest benefit for ship-owner for the services are open 24 hours a day, 7 days a week, 365 days a year and on-line basis however on national flags they have to face shut down on holidays even ship is detain or abandon.
- ✿ Mostly shipping consultant offers one stop services from Registration, Classification, Radio accounting, Dry docking even ship sale and purchases.
- ✿ There is no restriction of owners or crew Nationality required.
- ✿ Large Network also provided for the surveyors on any port through Recognized Organizations.



The most popular flag of convenience are as follows:

- | | |
|---|--|
|  | Antigua & Barbuda (Antigua & Barbuda Maritime Admins.) ADOMS) |
|  | Bahamas (The Bahamas Maritime Authority) (BMA) |
|  | Barbados (Barbados Maritime) (BM) |
|  | Belize (International Merchant Marine Registry of Belize)(IMMARBE) |
|  | Bermuda (UK) (Bermuda Ship Registry) (BSR) |
|  | Bolivia (Registro de Boliviano de Buques) (RIBB) |
|  | Cambodia (International Ship Registry of Cambodia) (ISROC) |
|  | Cayman Island (Cayman Island Ship Registry) (CISR) |
|  | Comoros (Administration Maritime De L Union des Comoros) (DEPCOMRG) |
|  | Cook Islands (Cook Islands Ship Registry) (MCI) |
|  | Cyprus (Department of Merchant Shipping Cyprus (DMS) |
|  | Dominica (Dominica Maritime Registry Inc. (DMRI) |
|  | Ecuador (Dirección General de la Marina Mercante y Del Litoral) (DIGMER) |
|  | French International Ship Register (FIS) |
|  | German International Ship Register (GIS) |
|  | Georgia (Maritime Transport Department of Georgia) (MTDG) |
|  | Gibraltar (UK) (Gibraltar Maritime Administration) (GMA) |
|  | Honduras (Direccion General De La Marina Mercante) (MARINAMERCANTE) |
|  | Jamaica (Maritime Authority of Jamaica) (MAJ) |

	Jordan (Jordan Maritime Authority) (JMA)
	Kiribati (Kiribati Ship Registry) (KSR)
	Liberia (Liberia International Ship & Corporate Registry) (LISCR)
	Malta (Malta Maritime Authority) (MMA)
	Marshall Islands (USA)(International registries Inc) (IRI)
	Mauritius (Mauritius Offshore Business Administration) (MOBA)
	Mongolia (Mongolia Ship registry) (MSR)
	Moldova (Ministerul Transporturilor și Gospodăriei Drumurilor Moldova) (MTGD)
	North Korea (Maritime Administration Bureau) (MAB)
	Panama (Autoridad Maritime de Panama) (AMP)
	Sao Tome & Principe (Sao Tome & Principe Maritime Administration) (STP)
	St. Vincent & the Grenadines (St. Vincent & the Grenadines Administration) (SVG)
	St. Kitts & Nevis (St. Kitts & Nevis International Ship Registry) (SKNR)
	Sierra Leone (Sierra Leone International Ship Registry) (SLISR)
	Seychelles (Seychelles International Business Authority) (SIBA)
	Tonga (Tonga International Ship Registry) (TISR)
	Tuvalu (Tuvalu Ship Registry) (TVR)
	Ukraine (Ukraine Ship Registry) (USR)
	Vanuatu (Vanuatu Maritime Services Limited) (VMSL)

Mostly ship-owners choose the flag which is popular and has less requirements such as familiar as Belize, Bolivia, Bahamas, Cambodia, Comoros, Georgia, Honduras, Jamaica, Kiribati, Liberia, Mongolia, Moldova, North Korea, Panama, St. Vincent, St. Kitts, Sierra Leone, Tuvalu and Ukraine.



We provide the facilities to register the ships on any one of above mentioned FOC on competitive quotations through our reliable sources and partners.

[LIST OF CONVENTIONS \(LOC\)](#)

The most important factor is for the ship-owners or its representative to have the knowledge that the flag which he choose for his vessel or fleet has signed the important Conventions of the IMO because when the vessel inspected on any port that PSCO regulate the same conventions to check the vessels. If the flag is not signatory member of any convention, than it will be trouble for the ship-owner after the registration.

We hereby append some necessary conventions for our reliable ship-owners information:

Maritime Safety Conventions

- ✍ International Convention for the Safety of Life at Sea (SOLAS), 1974
- ✍ International Convention on Load Lines (LL), 1966
- ✍ Special Trade Passenger Ships Agreement (STP), 1971
- ✍ Protocol on Space Requirements for Special Trade Passenger Ships, 1973
- ✍ Convention on the International Regulations for Preventing Collisions at Sea (COLREG), 1972
- ✍ International Convention for Safe Containers (CSC), 1972
- ✍ Convention on the International Maritime Satellite Organization (INMARSAT), 1976
- ✍ The Torremolinos International Convention for the Safety of Fishing Vessels (SFV), 1977
- ✍ International Convention on Standards of Training, Certification and Watch keeping for Seafarers (STCW), 1978
- ✍ International Convention on Standards of Training, Certification and Watch keeping for Fishing Vessel Personnel (STCW-F), 1995
- ✍ International Convention on Maritime Search and Rescue (SAR), 1979



Marine Pollution Conventions

- ✍ International Convention for the Prevention of Pollution from Ships, 1973, as modified by the Protocol of 1978 relating thereto (MARPOL 73/78)
- ✍ International Convention Relating to Intervention on the High Seas in Cases of Oil Pollution Casualties (INTERVENTION), 1969
- ✍ Convention on the Prevention of Marine Pollution by Dumping of Wastes and Other Matter (LDC), 1972
- ✍ International Convention on Oil Pollution Preparedness, Response and Co-operation (OPRC), 1990
- ✍ Protocol on Preparedness, Response and Co-operation to pollution Incidents by Hazardous and Noxious Substances, 2000 (HNS Protocol)
- ✍ International Convention on the Control of Harmful Anti-fouling Systems on Ships (AFS), 2001
- ✍ International Convention for the Control and Management of Ships' Ballast Water and Sediments, 2004

Liability and compensation conventions

- ✍ International Convention on Civil Liability for Oil Pollution Damage (CLC), 1969
- ✍ International Convention on the Establishment of an International Fund for Compensation for Oil Pollution Damage (FUND), 1971
- ✍ Convention relating to Civil Liability in the Field of Maritime Carriage of Nuclear Material (NUCLEAR), 1971
- ✍ Athens Convention relating to the Carriage of Passengers and their Luggage by Sea (PAL), 1974
- ✍ Convention on Limitation of Liability for Maritime Claims (LLMC), 1976
- ✍ International Convention on Liability and Compensation for Damage in Connection with the Carriage of Hazardous and Noxious Substances by Sea (HNS), 1996
- ✍ International Convention on Civil Liability for Bunker Oil Pollution Damage, 2001

Other Conventions

- ✍ Convention on Facilitation of International Maritime Traffic (FAL), 1965
- ✍ International Convention on Tonnage Measurement of Ships (TONNAGE), 1969
- ✍ Convention for the Suppression of Unlawful Acts Against the Safety of Maritime Navigation (SUA), 1988
- ✍ International Convention on Salvage (SALVAGE), 1989



CLASSIFICATION SOCIETIES (RECOGNIZED ORGANIZATION) RO

The third most important factor is for the ship-owners or its representative to have good knowledge and information about the classification societies and its importance and reorganization with chosen flag because it will effect on his vessel's status and insurance matters. Classification Societies are divided into two categories, one is IACS and another one is NON-IACS. We hereby giving the names for your kind information and knowledge and being an advisor and consultant, advise that must ask the list of RO at the time of registration to select right class from them.

IACS Classifications Societies.

- ✓ American Bureau of Shipping (**ABS**)
- ✓ Bureau Veritas (**BV**)
- ✓ China Classification Society (**CCS**)
- ✓ Det Norske Veritas (**DNV**)
- ✓ Germanischer Lloyds (**GL**)



- ✓ International Yacht Bureau Inc. (IYB)
- ✓ Iransafinah Bureau of Shipping (IRBS)
- ✓ Isthmus Bureau of Shipping S.A. (IBS)
- ✓ Isthmus Maritime Classification Society S.A (IMCS)
- ✓ Korea Classification Society (KCS)
- ✓ Macosnar Corporation (MC)
- ✓ Marconi International Marine Company Ltd. (MIMC)
- ✓ Maritime Lloyds-Georgia (MLG)
- ✓ Maritime Technical Systems and services Ltd. (MTSS)
- ✓ National Shipping Adjuster Inc. (NSA)
- ✓ Overseas Marine Certification Service Inc. (OMCS)
- ✓ Panama Bureau of Shipping (PBS)
- ✓ Panama Marine Survey and Certification Services Inc. (PMSCS)
- ✓ Panama Maritime Documentation Services (PMDs)
- ✓ Panama Maritime Surveyors Bureau Inc. (PMSB)
- ✓ Panama register Corporation (PRC)
- ✓ Panama Shipping Registrar Inc (PSR)
- ✓ Phoenix register of Shipping S.A (PHRS)
- ✓ Polish Register of Shipping (PRS)
- ✓ P.T. Biro Klasifikasi Indonesia (BKI)
- ✓ R. J. Del Pan (RJDP)
- ✓ Registro Cubano de Buques (RCB)
- ✓ Rinave- Registro Internacional Naval S.A. (RIN)
- ✓ Roman Naval Register (RNR)
- ✓ Slovak Lloyds (SL)
- ✓ Sociedad Andina de Certificacion Ltda (SAC)
- ✓ Sociedade Classificadora Registro Italiano Navale(Brazil) (SCRIN)
- ✓ Societe Generale de Surveillance (SGS)
- ✓ State Committee of Fisheries of Ukraine (SCFU)
- ✓ Turkish Lloyds (TL)
- ✓ Ukrainian Shipping Register (USR)
- ✓ Union Bureau of Shipping (UBS)
- ✓ Universal Maritime Bureau Ltd. (UMB)
- ✓ Universal Shipping Bureau Inc (USB)
- ✓ Vietnam Register of Shipping (VRS)
- ✓ Yugoslav Register of Shipping (YRS)



So that the NON-IACS are more than Flag of Convenience and the owner must take care of choice for the classification for his ships exception of IACS as they have equal Standard of IMO Guidelines and they have to follow IACS rules and Regulations.

RADIO ACCOUNTING AUTHORITY

The Fourth and Final stage for the ship-owner and their representative is to take care about radio accounting authority selection from list of approved RA. Because if previously you are using Radio BM but you changed the flag and new flag does not recognize this one so you have to face the trouble to activate your ship station equipments. We also provide the services for radio accounting to our customers.

Radio Accounting is the control and use of perfect communication between ports authorities, other vessels etc. All this communication related to electronic devices which is recoded in Ship Station License however its activities are controlled by International telecommunication Union (ITU) which is agency of United Nation responsible for information and communication technology.

Our field related with its sector (ITU-R) which is Radio communication. ITU register the member states and its companies those are responsible for the same and called as Radio Accounting Entities (RAE). Each service provides has an allocated Code which is called Authorized Accounting Identification Code (AAIC).

The flag administration select the suitable RAA to recognize to do so, sometime classification societies also preferred some specific RAA selections as they are satisfied with their service levels.

RADIO ACCOUNTING AUTHORITIES (RAA)

Like the same as International Maritime Organization (IMO), The International Telecommunication Union (ITU) is the sub agency of United Nation Organization (UNO) which is responsible for information and communication Technology. We hereby try to explain one sector of ITU which is RADIO COMMUNICATION which is managing International Radio frequency through satellite orbit techniques to catch the signals of the electronic devices to keep alert and inform the positioning of vessel and its movement. On easy way, you can say it is the world control tower of Air, Marine, Land, Environmental movements, routing, mapping etc. According to our field, we know that we have various equipments installed on vessels which is called Ship Station Equipments which is compulsory for Safety of Life at Sea for example, Radar, VHF, Radiotelephony transceiver, Encoder-Decoder, Direction Finder, Gyro compass, AIS, VDR, ARPA, GNSS, NAVTEX, EGC, COSPAS-SARSAT, EPIRB, GMDSS and other equipments.

This is also essential for ship-owner to ask with the person who is registering his vessel, the list of Approved/Recognized Radio Accounting Entities, same as classification, you have to choose the best Services Provider who possesses the Good experience on his field. You can see its importance that your Radio equipment will not work until you have correct frequencies which will set to Call Sign and MMSI and other allocations. So being a consultancy firm of merchant marine, we recommend you to take care about this step also for safe sailing in Green and Clean Ocean.

We hereby append the list of Radio Accounting Entities which is approved by ITU, Different Flag Administration and Classification Societies. But final list will be provided by your Flag or Class that they approved which ones. Another most common term is defined here that is called AAIC (Accounting Authority Identification Number) the first two Letters will indicate the country code of that company and the last two codes will indicate as its allocation. They are approximate 700 private organizations; we will mention here the most popular AAIC which normally recommend all flags and classes.

Recognized List of Accounting Authority Identification Code-AAIC And Radio Accounting Authorities (RAA)

AAIC	RADIO ACCOUNTING COMPANY NAME
AA01	AWA ELECTRONIC SERVICES
BN01	BATELCO-BAHRAIN TELECOMMUNICATION
BN02	SAIT COMMUNICATIONS S.A.
BE02	MARLINK S.A.
BG02	NAVIGATION MARITIME BULGARE
BG05	A N D GROUP PLC
CN03	BEIJING MARINE COMMS. & NAVIGATION CO. (CHN)
CU01	ELECTRO NAV INTERNATIONAL, LTD.
CY02	AZORES RADIO COMMUNICATION SERVICES LTD
CY03	TELACCOUNT OVERSEAS LTD.
CY05	SATLINK MARITIME SERVICES LTD.
CY06	CYPRUS TELECOMMUNICATION AUTHORITY
CY07	UNICOM MANAGEMENT SERVICES CYPRUS LTD
DP02	DEBEG GMBH MARLINK COMMUNICATION
DP03	HAGENUK GMBH
DP02	MCG MARLINK COMMUNICATIONS GMBH
DP03	FRANCE TELECOM MOBILE SATELLITE COMMUNICATIONS
DP05	DH INTERCOM
EE02	A/S RSTA LTD

EI06	INTERNATIONAL RADIO TRAFFIC SERVICES
GB01	A-N-D GROUP PLC
GB05	KELVIN HUGHES LIMITED
GB06	PENINSULAR ELECTRONICS, LTD
GB07	STC INTERNATIONAL MARINE LTD.
GB08	GEC-MARCONI COMMUNICATIONS LIMITED PLC
GB10	ELECTRO NAV INTERNATIONAL, LTD.
GB11	ABB NERA SATELLITE SERVICES LTD.
GB15	A-N-D GROUP LIMITED
GB22	A-N-D GROUP LIMITED
GR01	HELLENIC TELECOMMUNICATIONS ORG. OTESET MARITEL
GR03	HECOSAR
GR05	HELLENIC RADIO SERVICES LIMITED
GR08	NAVISAT E.R.S. CO. LIMITED
GR09	TELESERVICES, PITAULIS FILIPPOS COP.
GR11	TELEFINOS CO - J FINOS CO
GR12	PIRAEUS MARITIME TELECOMMUNICATIONS SERVICES S.A
GR14	NAVARINO TELECOM S.A.
GK12	ANDGATE INTERNATIONAL LIMITED
HO01	HONDURAS RADIO ACCOUNTING SERVICES
HO03	INTERNATIONAL MARITIME RADIO ACCOUNTING S.A.
HX05	OCEAN TRAMPING COMPANY LTD
HX08	MARINE RADIO SYSTEMS LTD
IU02	TELECOM ITALIA SPA USTANOVA ZA ODRZAVANJE
IU03	COMPAGNIA GENERALE TELEMAR
IA14	P.T. ADMIRAL LINES
JP02	JAPAN RADIO CO. LTD
JP03	KYORITSU RADIO SERVICE CO. LTD
JP04	B.S. JAPAN CO. LTD
JP05	MOCOS JAPAN CO. LTD
NL02	RADIO HOLLAND COMMUNICATION B.V.
PG01	PANA-GLOBAL TRADING, S.A.
PG02	PANAMA SHIPPING CONSULTANTS INC
PG03	MARITIME STELLITE COMMUNICATIONS, INC
PG04	INTER-MAR RADIO INC.
PG05	INTERNATIONAL MARITIME COMMUNICATIONS CO.
PG06	SHIPPING RADIO AND MANAGEMENT
PG07	RADIOTELINC.
PG08	OFFSHORE SATELLITE INTERNATIONAL (O.S.I)
PG09	PANAMA MARINE COMPANY INC.
PG10	CABLE & WIRELESS PANAMA S.A.
PG13	INTERANTIONAL REGISTRIES & DOCUMENTATION
PG14	Marine Electronics and Services.

RS01	SINGAPORE TELECOMMUNICATION
RS06	MARITIME COMMUNICATIONS SERVICES PTE LTD
RS02	SHIPPING ASSISTANCE PTE LTD
SL01	S.L.E.T. LIMITED S.R.L
SU04	V/O MORSVIAZSPUTNIK
US02	MACKAY COMMUNICATIONS INC.
US03	RADIO HOLLAND USA
UX02	MORCOM

ROLE OF IMO IN MERCHANT MARINE INDUSTRY

The International Maritime Organization (IMO) is a specialized agency of the United Nations which is responsible for measures to improve the safety and security of international shipping and to prevent marine pollution from ships. It is also involved in legal matters, including liability and compensation issues and the facilitation of international maritime traffic. It was established by means of a Convention adopted under the auspices of the United Nations in Geneva on 17 March 1948 and met for the first time in January 1959. It currently has 167 Member States. IMO's governing body is the Assembly which is made up of all 167 Member States and meets normally once every two years. The main technical work is carried out by the Maritime Safety, Marine Environment Protection, Legal, Technical Co-operation and Facilitation Committees and a number of sub-committees. Safe, secure and efficient shipping on clean oceans means IMO.

WHAT IS THE FUNCTION OF IMO?

The main concern of IMO is to develop international treaties and other legislation concerning safety and marine pollution prevention. IMO is now concentrating on keeping legislation up to date and ensuring that it is ratified by as many countries as possible. This has been so successful that many Conventions now apply to more than 98% of world merchant shipping tonnage.

Currently the emphasis is on trying to ensure that these conventions and other treaties are properly implemented by the countries that have accepted them. The texts of conventions, codes and other instruments adopted by IMO can be easily obtained by IMO Publication Sections.

WHY SHIP-OWNERS NEED AN INTERNATIONAL ORGANIZATION?

Merchant shipping is an international industry. If each nation developed its own safety legislation the result would be a maze of differing, often conflicting national laws. One nation, for example, might insist on lifeboats being made of steel and another of glass-reinforced plastic. Some nations might insist on very high safety standards while others might be more lax, acting as havens for sub-standard shipping.

As well as, The ships violate in the ocean to discharge lubricant and other garbage in the sea which is actually dangerous for our life because we eat sea foods also. So there are many reasons that ship-owners need an international Organization to stop the **Pirate law in Ocean**. So now **IMO** makes the laws, rules, regulations, conventions for safety of life **at sea**, The members states' representative sign the same and that law or convention implement on International waters.

There are list of conventions which you can obtain from **IMO**. (www.imo.org).

The major Conventions are **SOLAS** (Safety of Life at Sea), **MARPOL** (International Convention for the prevention of the pollution from ships), International Convention of Load lines (**LL**), International convention on Standards of Training, Certification and Watch keeping for Seafarers (**STCW**), International Convention on Tonnage Measurement of ships (**ITC'69**).

There are many conventions, appendix, annexure etc but above 5 are most important and base of **IMO** rules and regulation.

WHERE CAN YOU FIND THE FACTS ABOUT SHIPS AND RELATED ORGANIZATIONS?

There are many sources to find the facts about the ships and related organizations. Like **IMO**, you can know about all rules and regulations for the sailing of ship in the water, In shipping facts site, you will find more helpful information about environmental protection and trade etc, From **UNCTAD** you will find review about maritime Transport. But now Imo also developed its own sections for the updated information's like Performance Indicators, Strategic Plan, Casualties and Incidents, Information Resources through its Library Publications, and Its Most beneficial Section is **GESIS** where you can find Maritime Security, Information about Recognized Organization, Port Reception Facilities, Condition Assessment Scheme,

Port reception Facilities and Contact Points. As well as, You also can find the facts about ships till her movements in Sea by using Lloyds **SEA-WEB** and other data base system, through **EQUASIS**, **INMARSAT**, **ITU** and other organizations.

HOW IMO LEGISLATION IMPLEMENTED?

IMO was established to adopt legislation. Governments are responsible for the implementing it. When a Government accepts an IMO Convention it agrees to make it part of its own national law and to enforce it just likes any other law. The problem is that some countries lack the expertise, experience and resources necessary to do this properly. Others perhaps put enforcement fairly low down their list of priorities.

To ensure this, **IMO** encouraged this process and agreements have been signed covering:

- ✳Europe and the North Atlantic (**Paris MOU**)(www.parismou.org)
- ✳Asia and the Pacific (**Tokyo MOU**)(www.tokyomou.org)
- ✳Latin America (**Acuerdo de Viña del Mar**)(www.acuerdolatino.int.ar)
- ✳Caribbean (**Caribbean MOU**)(www.caribmou.org)
- ✳West and Central Africa (**Abuja MOU**)(www.abujamou.org)
- ✳The Black Sea region (**Black Sea MOU**)(www.bsmou.org)
- ✳The Mediterranean (**Mediterranean MOU**)(www.medmou.org)
- ✳The Indian Ocean (**Indian Ocean MOU**)(www.iomou.org)
- ✳Arab States of the Gulf (**GCC MOU-Riyadh MOU**)(www.riyadhrou.org)

WHAT IS POLLUTION AND WHAT IMO DID FOR IT?

Protecting the environment from shipping is not just about specific regulations preventing ships dumping oil, garbage, sewage, oil and hazardous and noxious substances, harmful anti-fouling systems, spread of harmful aquatic organisms in

ballast water. It is also about the improvements in safety from mandatory traffic separation schemes to the International Safety Management (ISM Code) and improving seafarer training which help to prevent accidents occurring. The Marine Environment Protection Committee (MEPC) deals with all issues relating to marine environment protection as it relates to shipping.

OFFSHORE BUSINESS COMPANIES FORMATIONS

An offshore Company is a company which does not conduct substantial business in its country of incorporation. They are sometimes known as non-resident companies.

BENEFITS OF OFFSHORE COMPANIES

Offshore companies may bring a number of benefits to individuals or companies.

- Taxation - business may be structured so that profits are realized in ways that minimize their overall tax liability.
- Simplicity - except for regulated businesses, such as banks or other financial institutions, some jurisdictions make it relatively simple to set up and maintain companies.
- Reporting - the level of information required by the registrar of companies varies from jurisdiction to jurisdiction.
- Asset protection - it is possible to organize assets and transactions in such a way that assets are shielded from future liabilities.
- Anonymity - by carrying out transactions in the name of a private company, the name of the underlying principal may be kept out of documentation. Having said that, current anti-money laundering regulations often require banks and other professionals to look through structures.
- Thin capitalisation - offshore jurisdictions tend not to impose "thin capitalisation" rules on companies (except for regulated entities such as banks and insurance companies), allowing them to be formed with a purely nominal equity investment.
- Financial assistance - offshore companies are usually not prohibited from providing "financial assistance" for the acquisition of their own shares, which avoids the needs for "whitewash" procedure in certain financial transactions.



SALIENT FEATURES OF OFFSHORE COMPANIES

There are many salient Features of offshore companies as follows :-

- **Memorandum and articles of association or bylaws** - these documents are fundamental to the existence of the company, and detail the rights of the members, the objectives of the company and the internal processes of the company.
- **Certificate of Incorporation** - this is issued by the Registrar of Companies, and is proof that the company has been brought into existence. Other information may be necessary to prove that the company has not been liquidated or struck off.
- **Registration Agent** - it is normal for an agent to be appointed in the jurisdiction in which the company is incorporated for the purpose of dealing with official communications with the registrar.
- **Registered Office** - this is the official address of a company, to which official documents are sent and legal notices received. It is normal for the registration agent to provide a registered office. A company may have other business and correspondence addresses.
- **Members** - these are the legal owners of the company. For administrative simplicity, or for anonymity, a corporate service provider may supply nominees who will hold shares on behalf of a beneficial owner, and act on his instructions.
- **Directors** - the individuals who manage the day-to-day affairs of company. In many jurisdictions it is possible for companies to be directors of other companies. Corporate service providers in offshore jurisdictions will often provide directors, provided they are able to control, and be satisfied with, the activities of the company. The company is generally considered to be resident for tax purposes at the place where the decisions are made.
- **Shadow directors** - in some cases, it has been shown that the formally appointed directors merely act as the alter ego of others, blindly following their instructions. In these cases, the courts have considered that those instructing the named directors really control of company, and that the named directors merely rubberstamp decisions. Companies managed in this way run the risk of being deemed to be resident in the jurisdiction where the shadow director is resident. Unpredictable tax consequences may follow.
- **Company Secretary** - this is the person who is responsible for ensuring that the company meets its statutory obligations. Corporate service providers often provide this service.
- **Statutory Records** - a company is obliged to maintain registers setting out certain information about the company. The mandatory records vary from jurisdiction



to jurisdiction, as does the level of public access to the information contained in the records. Many jurisdictions require that the records are kept within the jurisdiction in which the company is incorporated. The records required may include minutes of meetings, registers members, directors, officers and charges.

- Bookkeeping - directors are generally required to keep proper records. They may be required to prepare audited accounts. Specific requirements vary between jurisdictions and may depend on the nature of the company's activity. For example all banks will need to prepare audited accounts, whereas a private investment.

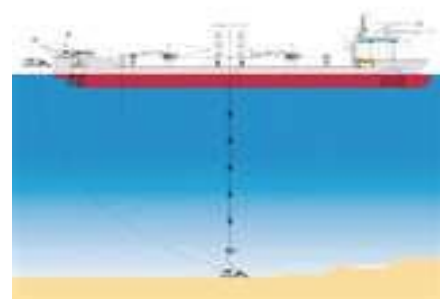


TYPES OF OFFSHORE COMPANIES

Examples of offshore companies include the Limited Liability Company (LLC) and the International Business Company (IBC). More recently new legislation has been enacted in a number of Jurisdictions, such as the British Virgin Islands, to replace the IBC type of company with the Business Company (BC).

The following types of company are common in offshore jurisdictions:

- Company having a share capital - these companies issue shares. Once the initial cost of a share (capital and premium) has been paid, the shareholders have no further obligation to the company. The shares may, subject to the rules of the company, be sold or transferred, and the shareholders have the right to enjoy the profits of the company or any proceeds of a liquidation.
- Company limited by guarantee - the members of the company agree to pay up to a maximum limit an event that the company becomes insolvent. They may acquire certain rights against the company, such as the rights to a dividend and the specific rights will be set out in the rules of the company. Membership may terminate on death, and guarantee companies have been used for not for profit organizations. There are also sophisticated estate planning schemes which make use of guarantee companies.
- Protected cell companies - some jurisdictions permit cellular companies, where particular assets and liabilities are segregated into "cells", in such a way that the assets of one cell cannot be used to satisfy the liabilities of another. Cell companies are particularly used for umbrella mutual funds or unit linked insurance bonds.



However, many offshore jurisdictions offer increasingly specialised forms of companies (as well as specialised trusts and partnerships seeking to increase their share of the market. Examples include limited duration companies, unlimited liability companies, companies limited by guarantee and with a share capital, restricted purpose companies and hybrid entities such as limited liability partnerships, which are more akin to companies to actual partnerships, and foundations, which are nominally trusts but are more akin to companies than trusts.

JURISDICTIONS AVAILABLE FOR OFFSHORE COMPANY FORMATIONS

It is possible to incorporate offshore companies in many jurisdictions. The following list is not exhaustive.



ANDORRA	ANGUILLA	ARUBA	BAHAMAS
BARBADOS	BELIZE	BERMUDA	COSTA RICA
BRITISH VIRGIN	CAYMAN ISLAND	COOK ISLAND	CYPRUS
DUBAI	GIBRALTAR	GRENADA	GUERNSEY
HONGKONG	IRELAND	ISLE OF MAN	JERSEY
LABUAN	LIECHTENSTEN	LUXEMBOURG	MADEIRA
MALTA	MAURITIUS	MONACO	PANAMA
SEYCHELLES	NETHERLAND ANT.	SWITZERLAND	VANUATU
MARSHAL ISLAND	TURK & CAICOS	SOUTH AFRICA	ST. KITTS
ST. NEVIS	ST. VINCENT	U.K.	U.S.A.

WHY YOU TAKE SERVICES WITH NIHA?

Because Niha Merchant Marine Services introduced first time Corporate services on one window system to the ship-owner to get solution for their all sorts of problems from one company. To ensure that, we established contracts with all marine establishments and by the co-operation of them, we are enabling to satisfy them by our key factors formula:

- ✓ Provide all Flag of Convenience Registration upon their choice and request.
- ✓ Provide all Statutory, ISM, ISPS and other conventional works with IACS and NON-IACS classification societies upon their choice and request.

- ✓ Provide all type of Classification Services due to type of ships and voyage with Insurance, P&I coverage scheme with approved Underwriters.
- ✓ Provide Ship Sale and Purchase, Pre-Purchase inspection and all types of surveys through world's famous and expert surveyors as arranged.
- ✓ Provide complete legal assistance on maritime matters.
- ✓ Provide and arrange dry-docking, scrapping, bunkering, chartering and other commercial services upon demand and request.

OUR ASSOCIATES AND SERVICES PROVIDER

For better services to the ship-owners, NIHA is continuously trying to get connection with all flag administration and classification societies for utmost level of services. We hereby append our present associates and their services which we can provide on competitive quotes as we have package quotes to consider for old and reliable ship-owners.

By this small broacher, we tried to cover up all the activities of our services providers for the owners but as you know each of them are an organization and their technical field is very vast.

The intro of our services providers here will also to help you to select the best flag and class for your vessel or fleet.

Our Consultants are ready at all time to serve you.





BLACK SEA BUREAU OF SHIPPING (BBS)

International Ship Classification Society appointed **Niha Merchant Marine Services** as **Regional Representative**.

BBS, Black Sea Bureau of Shipping – Classification Society is a Recognized Organization and service to all World Shipping Sector. **BBS** has been registered at IMO-GISIS and placed at IMO-GISIS Web Site and can be found under browse by Recognized Organizations in the web site. **BBS** Head office is located at Istanbul-Turkey. **BBS, Black Sea Bureau of Shipping** – Classification Society is a private Turkish incorporation. We are proud of being first and only one private company in this field at Turkey and happy to share our happiness with all the people at shipping sector.

BBS, Black Sea Bureau of Shipping, as an ISO 9001 certified company, has a quality oriented policy towards all of its services provided to the maritime industry. At **BBS**, customer satisfaction is one of our top priorities; always considering the necessities of the shipping industry with its continuously changing environment, while never losing side of our primary mission of safe guarding life and property at sea.

We are the best alternative to those who demand quality services at an affordable price, while maintaining a firm commitment toward safer oceans and cleaner seas. As an independent risk assessment organization, **BBS** provides a wide range of products and services. Our primary focus is to provide quality oriented, reliable and cost effective statutory and classification services to world wide maritime interests. Through a systematic training program for our staff and surveyors,

We are committed to high quality services through continuous improvement efforts to achieve full customer satisfaction. **BBS** serves to World Wide Shipping Industry with its experienced, efficient and educated technical team.

BBS authorized to issue Ship Statutory certificate, Type Approval Certificate, Class Certificate and carry out surveying and technical activities. **BBS** activities includes Certification and Classification for all kinds of vessels and sea crafts, issuing statutory certificates, approval of ship manuals and plans, ISM and ISPS Code manuals approval.

Our professional team carry out the mentioned activities extremely carefully through their knowledge and experience.

We serve as a “Ship Classification Society” with our colleagues in administration team at our head office and our surveyor team which have both educational background and technical experience for years in business.

BBS Class is authorized to issue a classification certificate for all sorts of vessels regardless of flags or tonnages and cargo gears, all sorts of crane riggings. **BBS** serves with high quality standards and which complies with IMO 739(18), 789(19).

Black Sea Bureau of Shipping (**BBS**), is recognized organization and Classification Society certified by ISO 9000-2001 Standards, serves with high quality standards and which complies with IMO 739 (18), 789 (19) and is a fully recognized organization by the Government of Georgia and Lebanon and the issuance of Statutory Certificates, class certificate on their behalf.

BBS has also been authorized by the Cambodia ISROC Deputy Registrar on the Dec, 29th.2005 as Classification Society.

BBS Class is Recognized Organization from the Flag Administration of GEORGIA and LEBANON.





Maritime Bureau of Shipping (MBS)

MBS Ship Classification Society appointed Niha Merchant Marine Services as Regional Representative.

Maritime Bureau of Shipping (**MBS**) is an independent, non-governmental, ship's International Classification Society, dedicated to provide classification and statutory certification services to ships and other marine structures, with the objective of safeguarding life, property and the environment. The mission of Maritime Bureau of Shipping is to serve and be of benefit to the community as well as to the needs of its clients. Through the verification of the requirements for the operational maintenance of ships and other marine related structures, **MBS** is dedicated to ensuring the safety of life and property at sea and preventing pollution of the natural environment.

Highly qualified surveyors with academic and professional qualifications are distributed throughout the major ports of the world, ready to provide the required services to our clients. Our staffs consist mainly of naval architects, marine engineers, master mariners and other engineers and technical personnel with related qualifications. We believe in the potential of people and in systematic training and education of all our staff members.

MBS believes that maritime survey services should combine knowledge, expertise and concrete professional work whereby the Company would provide high quality services to the client through closely planned and implemented team work. The objective of our policy is to deliver high-quality and cost effectiveness with flexibility tailored to suit the specific requirements of each individual client and always in accordance with National and International Rules and Regulations.



The activities of **MBS** include the application of Rules & Regulations, Standards and Guidelines for the design, construction and operational maintenance of ships and marine related structures and the subsequent verification of these Standards. These activities encompass:

Classification Overview

Classification is carried out according to the principles verified by international practice and consists of the execution of technical requirements known as Rules & Guides. **MBS** confirms compliance with the Rules & Guides through a regular survey scheme carried out to ships and other marine related structures and issues the appropriate Certificate of Class and enters the ship into the Register of Ships. Classification of ships' related services include:

- ✓ Surveys of ship's hull
- ✓ Surveys of machinery & electrical plants
- ✓ Surveys of refrigerated cargo installation
- ✓ Approval of service suppliers such as Radio
- ✓ Surveyors, Thickness Gauging Firms, NDT Firms, In-water Diving Firms, etc.
- ✓ Sea-going ships & Inland waterways vessels, Floating docks and Floating cranes



Statutory Certification

Through the International Maritime Organization (IMO), the Maritime Flag Administrations have established International Conventions containing regulations for safeguarding life and property at sea and preventing pollution of the natural environment. A number of Flag Administrations around the world recognize and authorize **MBS** to carry out statutory surveys and issue certificates in accordance with International Conventions, Codes, as well as national requirements.

ISM Code Certification

MBS, through its well-established network of auditors, conducts audits on behalf of Flag Administrations and issues Document of Compliance to a company, and Safety Management Certificate to a vessel that complies with the ISM Code requirements.

The certification process relevant to a Document of Compliance for a Company and a Safety Management Certificate to a ship will normally involve as Initial Verification, Annual or Intermediate Verification, Renewal Verification and Additional Verification.

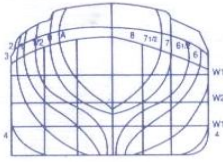
Engineering Services

MBS Engineering Department can offer a broad spectrum of services. Personnel offering engineering services are well educated and trained with the appropriate skills and experience. Their job is supported by the necessary infrastructure both hardware and software.

Skilled Engineers performs design appraisal and plans reviews for the purpose of classification, construction and alteration of ships and other marine related structures, verifying compliance with the Rules and Regulations.

MBS Class is also Recognized Organization from the flag Administration of MOLDOVA.





MACOSNAR CORPORATION

MARINE CONSULTANTS, SURVEYS & NAVAL REGISTER
PHONE: (507) 279-0145 • FAX: (507) 236-4591
www.macosnar.com



MACOSNAR CORPORATION appointed **Niha Merchant Marine Services** as **Regional Representative**.

It's a Panamanian organization established on 1995 with the aim of supplying services to the national and international maritime community. Services are carried out by highly qualified professional personnel, which according to the IMO Standards, are a guaranty of a first quality service in the fields of maritime surveys and certifications. **MC** operates under the ISO 9001-2000 Quality System since 2002, which redounds in a continuous improvement of our services, therefore into a better benefit to our clients.

MACOSNAR CORPORATION is a Recognized Organization (RO) by the Panama Maritime Authority (AMP), by the Resolution No.106-637-DGM – November 2003 and No. 603-04-492-LCN – September 16, 1996, by which they authorized us for the issuance of technical certifications for vessels on behalf of the Republic of Panama.

Our policy is to provide technical support to the Maritime Industry, through consulting, inspections and the issue of statutory certificates that fully meet the needs of our Clients as well as the Regulations of International and National Organizations for Human Life Safety at Sea. For this we go out from a Quality Management System that guarantees ongoing improvement of our work.



The Mission is to support and contribute to the good image of the Panamanian Register through ship inspection and certification services for compliance with the requirements contained in International Conventions ratified by the Republic of Panama and the Vision is to be recognized as leaders in the field of Maritime Consulting Services, Inspections and Certifications of ships, because of our high degree of professionalism, responsibility, experience and outstanding attention to the needs of our Clients.

MACOSNAR CORPORATION provides a wide range of technical marine surveys to the shipping community. We offer the following certificates:

- ✓ Cargo Ship Safety Construction Certificate
- ✓ Cargo Ship Safety Equipment Certificate
- ✓ Cargo Ship Safety Radiotelegraphy Certificate
- ✓ Cargo Ship Safety Radiotelephony Certificate
- ✓ International Load Line Certificate
- ✓ International Tonnage Certificate (ITC-69)
- ✓ International Oil Pollution Prevention Certificate/ MARPOL
- ✓ Certificate of Inspection of Crew Accommodations
- ✓ Cargo Ship Safety Certificate (Vessels under 500 GRT)
- ✓ Cargo Ship Safety Radiotelegraphy Certificate (Vessels under 300 GRT)
- ✓ Pleasure Ship Safety Certificate
- ✓ Fishing Vessel Safety Certificate
- ✓ ISM Code
- Document of Compliance AND Safety Management Certificate
- ✓ Document of Compliance with Safety Code for Cargo Vessels in the Caribbean.
- ✓ International Ship Security Certificate
- ✓ International Sewage Pollution Prevention Certificate



Furthermore, **MACOSNAR CORPORATION** provides other services such as:

- ✓ Cargo Hold Survey
- ✓ Bunker Survey
- ✓ OBO/RBO –ON/OFF Hire
- ✓ Inclining test
- ✓ Stability booklet
- ✓ Container Survey
- ✓ Draft Survey
- ✓ (P&I) Condition Survey
- ✓ Evaluation and preparation of ISPS Plan
- ✓ Inspections for purchase of Ships
- ✓ Ship Appraisal
- ✓ Damage to structures/hull
- ✓ Ultrasonic Thickness Test
- ✓ PCSOPEP
- ✓ STCW-95 Courses



MACOSNAR CORPORATION is also Recognized Organization from the flag Administration of PANAMA.



CONARINA GROUP appointed **Niha Merchant Marine Services** as **Regional Representative**.

Company Profile

The **Conarina Group LLC**. Is the collaboration of several maritime service companies in order to ensure the comprehensive provision of full documentary solutions to the maritime industry world wide. The Group is integrated by a ISO 9001:2000 certified classification society, a renown maritime law firm, an extremely experienced maritime consulting firm and a well established radio accounting authority.

These and other firms provide an ever widening array of services in representation of governments such as Honduras, Cook Islands, Panama, Bolivia, Belize, Cambodia, Nigeria, Venezuela, Ecuador and others. Kindly check back with us frequently, as our company continues to grow and our service mix continues to expand.

We look forward to working closely with you in the very near future.

Vessel Registration

The CONARINA Group provides vessel registration / re-flagging services under a wide variety of maritime registries such as Belize, Bolivia, Honduras, Cambodia, Sierra Leone, Cook Islands, Ecuador, Venezuela and Nigeria. In addition, we provide the services for registration as follows:

- ✓ Dual Registration
- ✓ Provisional registration
- ✓ Special registration
- ✓ One Voyage Registration
- ✓ Scrap purpose Registration
- ✓ Pleasure Yacht registration
- ✓ Personal Air Craft registration etc.
- ✓ Registration extensions & Renewals



- ✓ Non-encumbrance certifications
- ✓ Crew seaman books, licenses & endorsements
- ✓ STCW course & license verification
- ✓ Ship station licenses
- ✓ Minimum safe manning certifications
- ✓ Amendments to existing registrations
- ✓ Change of ownership
- ✓ Change in particulars



- INMARSAT commissioning (A,B,C,M, Mini-M), MMSI, EPIRB

Statutory Certification

ISO 9000:2000 Certified Statutory Certification Services to Verify Compliance with:

SOLAS / MARPOL / Load Line / ITC / ISM / ISPS / IBC / BCH / Caribbean / TORREMOLINOS conventions and codes for the issuance of:

- ✓ Cargo ship safety equipment certificate
- ✓ Cargo ship safety construction certificate
- ✓ Cargo ship safety radio certificate
- ✓ Cargo ship safety certificate
- ✓ Cargo ship safety radiotelephony certificate
- ✓ Fishing vessel safety certificate
- ✓ Passenger ship safety certificate
- ✓ International oil pollution prevention certificate (tanker & non-tanker)
- ✓ International load line certificate
- ✓ International tonnage certificate
- ✓ Document of compliance
- ✓ International safety management certificate
- ✓ Caribbean cargo ship safety certificate
- ✓ Seaworthiness certificate
- ✓ International Ship Security Certificate
- ✓ Certificate of fitness of cargo gear



✍ Classification of hull, machinery, boiler & refrigerated spaces, recognized by the following insurance groups:

- Excelsior General Insurance Company Ltd.
- Essex Marine Insurance - UK

Additional Services are as follows:

- ✓ Tonnage calculations and/or approval
- ✓ Load line calculations and/or approval
- ✓ Stability calculations and/or approval
- ✓ Fire plans and/or approval
- ✓ SOPEP and/or approval
- ✓ Garbage management plan and/or approval
- ✓ Cargo gear fitness
- ✓ Crew accommodation fitness
- ✓ Exemption certificates
- ✓ Dry docking certificates
- ✓ Dry docking logistics
- ✓ Dry docking supervision, inspection & reports
- ✓ Audio gauge
- ✓ Underwater surveys
- ✓ Supervision of construction projects



Radio Accounting

International Maritime Radio Accounting S.A. (INMARASA - HO03) is a member in good standing of the International Telecommunications Union (ITU). Our main scope of business is the accounting of satellite radio telecommunications traffic worldwide. The types of Maritime Radio Services are available as:

TELEPHONY

- VHF
- SSB

TELEGRAPHY

- Morse Code

INMARSAT

- A Type (Voice/Fax/Telex)
- B Type (Telex)
- C Type (Telex Upgrade)
- M Type (Voice)

CONARINA GROUP is Recognized Organization from the flag Administration of HONDURAS/ BOLIVIA and Deputy Registrar from the flag administration of BOLIVIA, CAMBODIA, HONDURAS AND SIERRA LEONE.





UNION BUREAU OF SHIPPING INC., (UBS)

Union Bureau of Shipping Inc., (UBS) and **Niha Merchant Marine Services** has signed agreement for mutual understanding For the promotion of the **UBS** activities in Gulf Coast and Middle East Region as their **Regional Representative** to promote all their services offered.

UBS was established on Dec. 2003 to handling of Registration, Survey, Audit and Issuance of all Technical Certificates on behalf of Flag of Convenience. Specially, **UBS** was authorized as **RECOGNIZED ORGANIZATION (R.O.)** and **RECOGNIZED SECURITY ORGANIZATION (R.S.O.)** by International Ship Registry of Cambodia (ISROC).

We provide the complete service to ship's owner for Flag of Convenience anytime and we have a good network and standby our Surveyor/Auditor at major ports in worldwide to attend your vessels. You can contact to our agent if you have any problem and requisition.

The details of business are as followings:

- Handling of registration to **Panama, Cambodia, Belize and Marshall Island.**
 - Issuance and arrangement of **Certificate of Crew Endorsement (COE)** for flag of **Convenience.**
 - Registration of **off Shore Company** in **Marshall Island, British Virgin Island, Panama, Belize, and Honduras.**
 - Survey, Audit and issuance of all Statutory Certificates on behalf of **Cambodia.**
 - Survey, Audit and issuance of all Statutory Certificates on behalf of **Panama & Belize** as one of Agent of **R.O. & R.S.O.** authorized by **Panama & Belize Administration.**
-
- ✓ **ISM Code (Document of Compliance & Safety Management Certificate).**
 - ✓ **ISPS Code (International Ship Security Certificate).**
 - ✓ **SOLAS.**
 - ✓ **LOAD LINE.**
 - ✓ **MARPOL.**
 - ✓ **ITC'69.**



- Performance and arrangement of Administration Safety Inspections (ASI).
- Classification on behalf of **Cambodia and Panama**.

➤ Calculation of

- ✓ International Tonnage.
- ✓ Freeboard calculation.
- ✓ Stability booklet.
- ✓ Damage stability.
- ✓ Drawing and re-design of ship's plan.

➤ Consultation of

- ✓ Safety Management System (SMS) for ISM CODE.
- ✓ Ship Security Plan (SSP) for ISPS CODE.

**UNION BUREAU OF SHIPPING INC. (UBS) is also
Recognized Organization from the flag Administration of
CAMBODIA AND SIERRA LEONE.**





INTERMARITIME CERTIFICATION SERVICES S.A. (ICS)

INTERMARITIME CERTIFICATION SERVICES S.A. (ICS) appointed **Niha Merchant Marine Services** as **Regional Representative**.

ICS provides certification on behalf of the Panama Maritime Administration for the vessels, Shipping Companies and Marine Training Institutions according to:

- ✓ ISM CODE
- ✓ SOLAS
- ✓ MARPOL
- ✓ LOAD LINE
- ✓ COLREG
- ✓ ITC'69
- ✓ ISO 9000-2000
- ✓ ISPS CODE
- ✓ STCW 78/95
- ✓ And applicable national and International requirements for the certification process.



ICS CERTIFICATION SERVICES

- ✓ Cargo Ship Safety Radio Certificate
- ✓ Cargo Ship Safety Equipment Certificate
- ✓ Cargo Ship safety Radiotelephony Certificate
- ✓ Cargo Ship Safety Construction Certificate
- ✓ Cargo Ship Safety Certificate
- ✓ International Load line Certificate
- ✓ International Tonnage Certificate
- ✓ International Oil Pollution Prevention Certificate
- ✓ International Air Pollution Prevention Certificate
- ✓ Interim certificate of Type Approval for Shipboard Incinerator
- ✓ And other Conventional and specialized certificates as required



ICS CLASSIFICATION SERVICES

Class society offers the following class certificates:

- ✓ Hull Certificate
- ✓ Machinery Certificate
- ✓ Boiler Certificate
- ✓ Refrigerating Certificate

Recognized by the Oakwood Reinsurance Company Limited- U.S.A.

**INTERMARITIME CERTIFICATION SERVICES S.A.
(ICS) is also Recognized Organization from the flag
Administration of PANAMA**





INTERNATIONAL MARITIME BUREAU (IMB)

International Maritime Bureau (IMB) is an internationally recognized classification society funded since 1994, the head quarter is located in **Panama City Republic of Panama**.

Intermaritime Certification Services (ICS) and **International Maritime Bureau (IMB)** has an agreement for the promotion of **IMB Class**. The survey and classification services are effective since December of 2005 after a mutual promotional agreement signed by **IMB** and **ICS** officials.

The main purpose of **IMB** class is the technical supervision of ships in services. This supervision is based upon the requirements of the rules for the classification and construction of ships issued by **IMB-headquarters** taken into account the unified requirements, interpretations and recommendations of the **International Association of Classification Societies (IACS)** and the relevant conventions, codes, resolutions, circulars and recommendations of the **International Maritime Organization (IMO)**.

As part of **IMB-ICS** promotion agreement, they can determine whether the ships under survey and classification meet the requirements of the **IMB** rules and also **IMO & ILO** conventions, flag state regulations and ship owners additional requirements. **IMB** undertakes the technical supervision of all types of ships to verify that equipments and parts under repair or construction compliance with the **IMB** rules and additional requirements necessary for designers, ship owners, shipyards and others organizations engaged in the manufacturing of materials to be supervised by **IMB**. The main activities of **IMB** are, as follows:

- ✓ **Survey of Hull for the Issuance of Hull Class Certificate.**
- ✓ **Survey of Machinery Installations for the Issuance of Machinery Class Certificates.**

IMB Class is a well known **Classification Society** by **London and USA Insurance Brokers and International Underwriters**. **IMB** is aware that good quality survey and high class standards are what the marine insurance industry needs worldwide, therefore, **IMB** is glad to cooperate with **H&M Underwriters** and **P&I Clubs** to meet their Safety and **Underwriting Guidelines**.

We are very confident that vessels classed with **IMB** will be enjoying the same rates, type of coverage and underwriters support than others vessels under the **IACS** class. We have been placing **P&I Insurance** and **H&M Policies** for vessels classed with **IMB** in the following Insurance Markets:

- ✓ TERRANOVA P & I INSURANCE CO.
- ✓ OSPREY P & I UNDERWRITING AGENCY
- ✓ SOUTHERN SEAS PROTECTION AND INDEMNITY
- ✓ AGF MARINE AVIATION TRANSPORT
- ✓ CLUB P & I SHIP-OWNERS (LONDON AND BELGIUM)
- ✓ NAVIGATOR P & I INSURANCE GROUP
- ✓ LLOYD'S SYNDICATES.
- ✓ AXA GROUP
- ✓ INTERCOSTALS SHIP OWNERS P& I B.V
- ✓ INTERNATIONAL MARINE PROTECTION LTD.
- ✓ ANDREW LIE & COMPANY LTD (HONG KONG)
- ✓ COMPAÑÍA DE SEGUROS LA CHILENA CONSOLIDADA S.A.
- ✓ SHIP-OWNERS MUTUAL PROTECTION AND INDEMNITY ASSOCIATIONS S.M.P.

This is the insurance brokers that have record of cooperation with **IMB** for many years:

- ✓ AIR & SEA INSURANCE CORP. (MIAMI-U.S.A.) (P&I – HULL & MACHINERY)
- ✓ REINSURANCE BROKERS (HULL & MACHINERY)
- ✓ LONDON MARINE INSURANCE SERVICES LIMITED (P& I)

As soon as **IMB/ICS** Surveyors staff is involved in surveying your vessels and/or assessing how we can better service your marine needs, we will put in contact with insurance brokers that have a proven record of cooperation with **IMB** for many years.

Let us share with you the **IMB/ICS** marine expertise from a highly qualified technical staff and surveyors who provide effective technical services for the ship owners worldwide.

Niha Merchant Marine Services has an agreement with Inter maritime Certification Services for the mutual understanding of business promotion in the region for their services.





PANAMA MARITIME QUALITY SERVICES INC. (PMQS)

PANAMA MARITIME QUALITY SERVICES INC.(PMQS) appointed **Niha Merchant Marine Services** as **Regional Representative**.

PMQS, provides consultancy in regards to quality and safety Management system mainly for several Jurisdictions.

Verification of the implementation and use of the International Ship and Port Facilities security Code (ISPS) on board the vessels registered under their respective flags.

SERVICES

- ✓ ISM AND ISO 9000-2000 CONSULTANCY
- ✓ PREPARATION OF ISM / ISO MANUALS
- ✓ SUPPORT DURING THE IMPLIMENTATION OF MANAGEMENT SYSTEMS
- ✓ FAMILIARIZATION WITH ISM CODE
- ✓ ISM / ISO INTERNAL AUDIT COURSE
- ✓ DOCUMENT REVIEW
- ✓ ISPS APPROVAL AND CERTIFICATION

CLIENTAL PROFILE

- ✓ PANAMA PILOTS
- ✓ PANAMA MARITIME DOCUMENTATION SERVICES (PMDS)
- ✓ PREMIER ELECTRONICS
- ✓ INSTITUTO NACIONAL DE FORMACION-INAFOR
- ✓ PANAMA MARITIME TRAINING

**PANAMA MARITIME QUALITY SERVICES INC.
(PMQS) is also Recognized Organization from the flag
Administration of PANAMA**





MARITIME LLOYDS LTD (GEORGIA)

Established in 2005, "**Maritime Lloyd Ltd**" is an independent classification society working with the objectives of safety of life, property and the environment. **Maritime Lloyd Ltd.** provides classification, certification, verification and advisory services.

In order to provide the required services to our clients, the society has established a network of surveyors. The staff consists mainly of highly qualified naval architects, marine engineers, master marines and other engineers and technical personnel with appropriate qualification. We believe in the potential of people and in systematic training and education of our staff members.

As a non-governmental organization, "**Maritime Lloyd Ltd**" acts with impartiality and independence as a self-regulating agency to the international maritime industry, with the mission of serving the public interest as well as the needs of our clients by promoting the safety of life, property, and the natural environment primarily through the development and verification of standards for the design, construction and operational maintenance of marine-related facilities.

"**Maritime Lloyd Ltd.**" establishes and administers Rules and Guidelines for the classification of ships, and other floating units covering their design, construction, and other operational maintenance for the purpose of determining the structural and mechanical fitness for their intended purpose.

In pursuing its aim of becoming a leading independent, international classification society whose name will evoke an image of safety, quality and concern for the environment, "**Maritime Lloyd Ltd**" is concentrating on key areas of customer satisfaction such as focus on our customers' needs, expectations and opinions, understanding their business and treat them as important partners, share our experience with our customers while maintaining customer confidentiality, and involve them in developing our services.

We maintain a management system satisfying applicable international and national standards for the performance of surveys and the issue of Classification and statutory certificates ("**Maritime Lloyd Ltd**" is an ISO 9001 – 2000 certified company, with certification from ISOQAR). We comply with laws and regulations in all our operations.

Apart from ship classification services **ML**, on behalf of **Georgia**, carries out ship statutory surveys for compliance with the requirements of conventions adopted by this Government.

The company is engaged in inspection, survey and certification of ships for compliance with classification rules and the international conventions on safety at sea and prevention of marine pollution.

This process includes the development and implementation of quality procedures for survey of hull, machinery, electrical and control installations falling under the scope of classification rules and the international conventions.

The company has implemented a Quality System that complies with the provisions stated in the international standard ISO 9001:2000 Quality Systems – Requirement

Government Service

Availability of highly competent human resources as well as a network of surveyors enables "**Maritime Lloyd Ltd.**" to provide the following Services at extremely competent costs and with unmatched professionalism, any where in the world.

- Classification of Ships as per Society Rules and Regulations.
- Statutory certification of the above.
- Certification of Marine Components as per Societies Rules and Regulation.
- Approval Service Suppliers such as Thickness Gauging firms, Radio Surveyors, NDT firms, servicing stations for Life Saving and Fire fighting appliances, etc.
- Documentation Services, such as approving of Ships plans, manuals, booklets, drawings.
- Advisory services to the Marine Community, including Flag states, owners, operators, shipbuilders, repairers, Port Authorities, etc. in the fields of Naval Architecture, Marine Engineering, Management Systems , Risk and Reliability, Maritime Law, Business Process Reengineering and other related fields.

Classification services

Classification activity covers the following processes:

- Approval of technical documentation and supervision of new buildings and units in service for conformance with rules and documents.
- Assignment of class, issue and confirmation of class certificates and entry to Ship Register.

MLG classification covers: sea-going ships (conventional, non-conventional), inland waterway vessels, sea-going yachts, motor boats, floating docks, refrigerating plants onboard ships. The survey is undertaken by **ML** at the written request and is conducted according to the Rules, appropriate for the given floating unit and the approved classification documentation.

Statutory Services

The basis for statutory surveys is standards laid down in International Conventions and Codes, particularly:

IMO – with reference to safe shipping– SOLAS, COLREG, LOAD LINE, TONNAGE MEASUREMENT, – with reference to environmental protection – MARPOL, and International Labour Organisation (ILO) – with reference to cargo handling gear and crew accommodation on board ships; as well as directives and guidelines of the European Community (EC). Compliance with specified requirements is supervised by **ML** through a system of inspections and surveys and is endorsed with the issue of the relevant certificates.

ISM Code Certification

ISM Code is the first, in the shipping history, formal and obligatory management standard for safe operation of ships and pollution prevention. The aim of ISM Code development was to regulate the principles of ships safe management and operation, thereby eliminating human errors which, in most cases are the cause of marine accidents. Such errors may be avoided through the preparation and implementation, in each company and on each ship a Safety Management System (SMS) complying with the requirements of ISM Code. The responsibility for Safety Management System implementation and maintenance rests with Ship-owner, Operator or Charterer. Services, offered by **Maritime Lloyd Ltd.** covers also certification of safety management systems. On satisfactory completion of the certification audit, Document of Compliance is issued to the Owner and a Safety Management Certificate is issued to the ship. To Ship-owners interested in certification of the quality management systems for compliance with ISO 9001:2000 series.

ISPS audit and Plans approval

MLG, as a Recognized Organization, renders services in the following scope:

- Approval of ship security plans or amendments thereto on behalf of the administration, carrying out audits onboard ship.

ISO certification

MLG carries out certification of quality management systems of the companies engages in maritime services (against the requirements of the International Standard ISO 9001:2000);

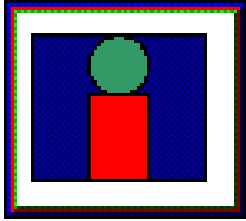
Approval of companies engaged in maritime services

MLG carries out approval of the companies engages in maritime services (forwarding companies, crewing agencies, service suppliers such as thickness gauging firms, radio surveyors, NDT firms, servicing stations for life saving and fire fighting appliances, etc. etc)

**MARITIME LLOYDS LTD., (GEORGIA) IS AUTHORIZED
RECOGNIZED ORGANIZATION FROM THE FLAG
ADMINISTRATION OF GEORGIA AND SIERRA LEONE.**

**MLG APPOINTED NIHA MERCHANT MARINE
SERVICES AND IT'S SURVEYORS FOR REGIONAL
REPRESENTATIVE FOR PAKISTAN.**





INTERNATIONAL MARITIME RADIO ACCOUNTING S.A.

(INMARSA-HO-03)

International Maritime Radio Accounting S.A. is the member in good standing of the **International Telecommunication Union (ITU)**.

The main scope of the **INMARSA** business is the accounting of satellite radio telecommunications traffic worldwide.

RANGE OF SERVICES

The **INMARSA** provides following types of Radio Maritime Services :

- **TELEPHONY**
 - ✓ VHF
 - ✓ SSB
- **TELEGRAPHY**
 - ✓ MORSE CODE
- **INMARSAT**
 - ✓ A TYPE (VOICE / FAX / TELEX)
 - ✓ B TYPE (TELEX)
 - ✓ C TYPE (TELEX UPGRADED)
 - ✓ M TYPE (VOICE)



APPLICATIONS

The application for the marine communication services must be completed by the interested party (Application Form, List of Documents and Schedule of Radio Accounting Charges provided as necessary) directly to **"Conarina Head Office or Designated Regional Offices"**.

AGREEMENT PREPARATION

After the application has been completed by the interested parties (it should be forwarded to **INMARSA** via fax or e-mail) and payment of relevant amounts, including deposits, fees and expenses has been effected, **INMARSA** will proceed to prepare the radio accounting services agreement and other relevant documentation for execution by the parties involved

INVOICING

Copies of all relevant invoices will be forwarded to the vessel's owner or (a designated person) detailing the maritime radio accounts to be settled within 24 hours of having been received by **INMARSA**. Such invoices should be liquidated by the vessel owner within 30 days from the date shown on the invoice.

**NIHA MERCHANT MARINE SERVICES PAKISTAN
OFFICE IS THE DESIGNATED REGIONAL OFFICE
FOR THE CONARINA.**





MARITIME SATELLITE COMMUNICATIONS, INC. (MARSATCO-PG-03)(PSA-3154)

Maritime Satellite Communications Inc.,
(Marsatco-PG03) and Niha Merchant Marine

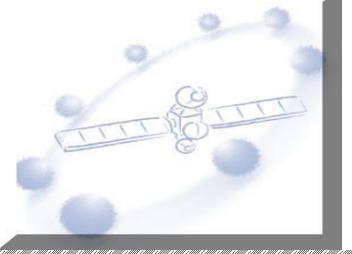
Services has an agreement for mutual understanding for the promotion of the **MARSATCO** activities in Gulf Coast and Middle East Region as their Regional Representative.

MARSATCO offers a wide variety of Radio and Satellite Maritime Telecommunication Services supplied by a good 134 operators around the world. Our solid position in the maritime telecommunications industry enables us to offer the best telecommunications rates to our customers. As our customer, your vessel will be able to access any **Land Earth Station (LES)** of your choice, and will not be restricted to individual contracts with a specific LES.

Established in 1998, Maritime **Satellite Communications, Inc. (Marsatco – PG03)** is an Accounting Authority working with the objective of providing Accounting, Administration and Consultancy Services for traffic billing of all maritime satellite and VH/HF communications. We will receive your communication bills from all coast stations around the world and unify them into one monthly invoice to you. We will provide a centralized point for billing and enquiries.

We have been recognized by the International Telecommunications Union (ITU) and the Maritime Administrations of the Governments of **Panama, Belize, Honduras, Vanuatu, Cook Islands, Georgia, Sierra Leone, St. Kitts & Nevis and St. Vincent & the Grenadines**. In order to provide a better service to our clients, we have established a worldwide network of agents and representatives in the most important maritime regions of the world.

Our qualified staff has many years of experience in management of maritime communication traffic. We are also continually developing and increasing our levels of efficiency and service in order to meet the demands of our ever expanding international client base. Our existing infrastructure and accumulated experience allows us to serve you in a timely manner. We would like to introduce new services for all your navigation and telecommunications needs from bridge down to the engine room, for more details check our services section.



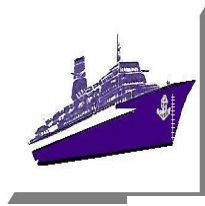
LIST OF SERVICES

- Global Accounting Authority service
- Satellite Communication Services
- INMARSAT Activations / Commissioning
- Email Accounts
- Multi-national billing
- Licensing
- Customer service
- INMARSAT & Iridium Prepaid Cards
- Mini M - SIM Cards
- VDR & SVDR Annual Performance Test
- Radio Inspections for Class Authority Certifications

DESIGN, INSTALLATION, MAINTENANCE AND REPAIR OF:

- LRIT (Long Range Identification and Tracking) NEW REGULATION ENFORCEDiiii
- VDR (Voyage Data Recorder) & SVDR (Simplified Voyage Data Recorder)
- Inspections for certifications of EPIRB, GPIRB, SART
- Gyrocompass and Magnetic Compass Calibration Radar & Chart Radar
- ECDIS (Electronic Chart Display and Information System)
- Automatic Pilots
- Rudder Indicator
- AIS (Automatic Identification System)
- GPS, DGPS and Compass GPS
- Speed Log
- Antennas for VHF, HF, MF
- SSAS (Ship Security Alert System)
- Surveillance and Fire Alarm System
- NAVTEX
- Sonar, Echo Sounder
- Backup and power regulators for computer or radio stations.
- TV & Internet access computers, monitors and equipments.
- IBS (Integrated Bridge Systems)
- Wind sensors
- Data manager
- VHF and DSC Radio
- MF&HF radios
- Satellite communications systems: INMARSAT C, Fleet 33, 55, 77, Mini M, Mini C, Iridium, BGAN
- FLEETBROADBAND
- THURAYA





RICHFIELD MARINE TRADING L.L.C.

Richfield Marine Services and Trading L.L.C. established in July 1996 for the prime services to the ship-owners for ship registration, classification, surveying, chartering, dry-docking, bunkering, sales and purchase, insurance, P&I and other all maritime consultancies.

Our name is not new in the U.A.E. Merchant Marine Industry; we have served 2 Decades and thousands of clients up to now successfully with the grace of almighty Allah and still growing our business through new partners.

We hereby present our below mentioned services and features:

SHIP REGISTRATIONS

We provide the ship registration from the following flag administration through our reliable partners and sources those are recognized by them.

SIERRA LEONE
BOLIVIA
CAYMAN ISLAND
CYPRUS
GEORGIA
JAMAICA
LIBERIA
MAURITIUS
SEYCHELLES
TUVALU
VANUATU

PANAMA
BERMUDA
COMOROS
DOMINICA
GIBRALTAR
JORDAN
MALTA
MOLDOVA
ST. KITTS
TOGO

BELIZE
CAMBODIA
COOK ISLANDS
ECUADOR
HONDURAS
KIRIBATI
MARSHAL ISLANDS
MONGOLIA
ST. VINCENT
UKRAINE

SHIP TRADING AND CLASSIFICATIONS

We also provide the services for the Issuance of Statutory, ISM, ISPS and other Certificates on behalf of various Recognized Classification Societies such as:

- We are Authorized Surveyor of MACOSNAR Corporation of Panama.(MC Class)
- We are Authorized Surveyor of INTERMARITIME Certification Services S.A. Panama.(ICS Class)
- We are Authorized Surveyor of Panama Maritime Quality Services S.A. Panama (PMQS Class)
- We are Authorized Surveyor of CONARINA Group of Companies S.A. (CONRIN Class)
- We are Authorized Surveyor of Black Sea Bureau of Shipping Turkey (BBS Class)
- We are Authorized Surveyor of Maritime Bureau of Shipping Cyprus (MBS Class)
- We are Authorized Surveyor of Union Bureau of Shipping China (UBS Class)

To provide all necessary certifications upon satisfactory survey as according to IMO and class regulations.

SURVEYS AND AUDITS

We also arrange the surveys and audits as according to requirements of classification societies, owner's demand and port state control demand. We are specialized on following surveys:

- ✓ Tonnage calculations and/or approval
- ✓ Load line calculations and/or approval
- ✓ Stability calculations and/or approval
- ✓ Fire plans and/or approval
- ✓ Sopep and/or approval
- ✓ Garbage management plan and/or approval
- ✓ Cargo gear fitness
- ✓ Crew accommodation fitness
- ✓ Exemption certificates
- ✓ Dry docking certificates
- ✓ Dry docking logistics
- ✓ Dry docking supervision, inspection & reports
- ✓ Audio gauge
- ✓ Underwater surveys
- ✓ Supervision of constructions projects

OTHER MARITIME SERVICES

We are also deal and provide the full range of services on the following subjects:

- Vessel chartering in and out (list of ports can be obtained by mail).
- Vessel dry-docking arrangement in Dubai Dry Dock.
- Vessel bunkering facilities at all U.A.E. Ports.
- Vessel S&P (Sales and Purchase) meeting arrangement and other prime aspects.
- Vessel Hull and Machinery Insurance, P&I and Underwriting Services.





MINGJIAN MARINE CO., LIMITED

MINGJIAN MARINE CO., LTD was established in 2004 and mainly engaged in ship's technical survey and consultants, marine survey, cargo survey, cargo claim Agent, marine damage evaluation, on/off-hire survey, shipbroker, ship purchase and other evaluation & consulting services.

Many of our members were graduated from Maritime University in Shanghai/Dalian, who has at longtime experience in maritime industry. Meanwhile, our company has **surveyors at Dalian, Tianjin, Qingdao, Lianyungang, Shanghai, Ningbo, Xiamen, Shenzhen and Guangzhou ports**, who can offer the best and timely service to our clients.

Furthermore, our company has a good relation ship with Chinese big Ship-owners and insurance companies such as **COSCO, China Shipping, PICC, Huatai Insurance Co. etc.**

What our sole purpose is to serve the clients with reliable Survey & Assessment services with our professional knowledge and experience, stand on the side of Fair and Truth.

We would like to make business relationship with your well-famous Company to extend our business in the wide area of Maritime Survey.

MAJOR BUSINESS ACTIVITIES

INSURANCE SURVEY

On land, the Company, together with specialist concerned is involved in survey and inspection of assets to be insured i.e. inspection & evaluation on insurance property prior to insurance, to submit reports to insurance company as the reference for issuing the policy. At sea, the Company furnishes insurance survey of vessel and/or goods, as well as survey & responsibility sorting on marine accidents, e.g. goods damage claim, ship's marine accidents including general average.

Loading/Unloading

Importer/exporter, ship owners/charterers, are the clients who often appoint as loading/unloading survey. In this survey the surveyor act as client's port agent and supervise the loading/unloading during the whole process. Cargo condition & tally

is the focus of this survey, but the surveyor also examines the stowage and/or storage status of the cargo and monitor stevedore's handling closely to protect client's interest. Photos are normally taken on site and attached to the survey report.

Ship Purchase Survey

Usually on behalf of the Buyer or acting as its agent, the Company practice general inspection on hull, engine, electrical equipment, Tele-communication system, and make suggestion on performances & prices of the specific ships and technical suggestion on repair and ship's Classification Society matters.

Marine Damage Inspection

On behalf of ship owners or insurance company or other consignors, to investigate the damage causes, ascertain responsibilities and damage degree, and make suggestion of repairing as well as assisting the clients to resolve marine problem and to find satisfactory repairer.

On-Hire/Off-Hire Survey

This is comprehensive survey service, which may include individual Condition Survey or Bunker Survey and both of these surveys, depending upon client's order. It is normally commissioned during delivery /redelivery of a vessel, and suits ship owners/charterer's needs.

Niha Merchant Marine Services (NMMS)
appointed Mingjian Marine Co., Ltd (MJMC)
as Regional Coordinator.

